



# Value for Money Seminars

**13<sup>th</sup> December - Livin, Spennymoor (NE)**

**14<sup>th</sup> December - WDH, Castleford (Y&H)**

**25th January - Community Gateway  
Association, Preston (NW)**

Is Value for Money (VfM) part of your organisations strategic objectives?  
Can your organisation demonstrate that VfM is being achieved?  
This one day seminar will help you to understand and achieve VfM - bringing together housing providers and other experts we explore new ideas and new approaches.

The Homes and Communities agency has stated:

“... we expect in future the regulator to be more proactive than is currently the case on ensuring value for money in the sector in order to achieve better returns for the taxpayer and support new affordable housing supply”

(The Regulatory Standard for Social Housing in England)

At a time when welfare reform will impact on income streams, on borrowing costs and on collection costs, how do we best achieve VfM? Provider Boards are required to demonstrate how they are meeting the Value for Money standard and, for the first time, publish an annual self-assessment by October 2013. This seminar series will examine the requirements of the standard and consider how we might all respond. Some of the issues to be explored include:

- Co-regulatory VfM Standard
- Comprehensive and strategic approaches to VfM
- Performance in the round across the full range of assets
- Achieving on-going improvements and embedding VfM
- Robust processes for decisions on use of resources
- Linking VfM with social return on investment
- Challenging what is done and how
- Understanding costs and cost drivers
- Scrutiny and assurance
- Involving stakeholders in VfM discussions and decisions

The seminar will be interactive and will give participants the opportunity to discuss and share ideas with other professionals.



### Speakers include:

- Richard Foster, Strategic Regulation Analyst, and Maxine Loftus, Strategic Regulation Manager, Homes and Communities Agency, **on understanding housing unit costs and the regulatory expectations**
- Geraldine Wilcox, Derwentside Homes, **winners for the UK Housing Award for Efficiency**
- Peter Jefferson, Blackpool ALMO on **embedding VfM** (UK award winners runners up)
- Viv Cross, Plus Dane, on **financial fitness** (UK award winners runners up)
- Shaun Mulligan, Head of Procurement, Northern Housing Consortium, on **procurement and contract management**
- Gary Morton, Baker Tilly, on **social return on investment and best use of assets and resources**
- Louise Millward, Wulvern Housing on **lean thinking reviews**
- Yvonne Davies at Scrutiny & Empowerment Partners **on engaging stakeholders and tenants on VfM**

### Who should attend

Directors and Managers of Finance and Resources; Policy, Performance and Continuous Improvement, Transformational Change, Housing, and Repairs. Board Members and Landlords interested in staying ahead of the new agenda.

### Continuing Professional Development

Delegates will be able to record 4 Continuing Professional Development hours for attending this seminar.

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### Delegate fees

Northern Housing Consortium Member	£159
Non Member	£179

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**All delegate fees are shown excluding VAT  
(Lunch included)**

**[Please click here to book your place](#)**

### Registration: 9.30am; Start 10.00am; Finish: 4.00pm

We endeavour to keep to these timings, however they may alter slightly when our full programme is finalised

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